

# Issued pursuant to regulations 7 and 8 of the Banking and Financial Institutions (Disclosures) Regulations, 2014



NAME OF BANK NMB BANK PLC CONDENSED STATEMENT OF FINANCIAL POSITION AS AT 30TH SEPTEMBER, 2017 (Amounts in million shillings)			
	Current Quarter 30.09.17	Previous Quarter 30.06.17	
<b>A. ASSETS</b>			
1 Cash	276,829	291,970	
2 Balances with Bank of Tanzania	767,736	860,218	
3 Investments in Government securities	743,212	818,190	
4 Balances with other banks and financial institutions	146,505	137,096	
5 Cheques and items for clearing	11,205	323	
6 Inter branch float items	-	-	
7 Bills negotiated	-	-	
8 Customers' liabilities for acceptances	-	-	
9 Interbank loans receivables	-	-	
10 Investments in other securities	-	-	
11 Loans, advances and overdrafts (net of allowances for probable losses)	2,785,867	2,806,521	
12 Other assets	188,948	220,948	
13 Equity investments	1,740	1,740	
14 Underwriting accounts	-	-	
15 Property, Plant and equipment	245,161	238,893	
<b>16 TOTAL ASSETS</b>	<b>5,167,203</b>	<b>5,375,899</b>	
<b>B. LIABILITIES</b>			
17 Deposits from other banks and financial institutions	3,859	1,894	
18 Customer deposits	3,854,233	4,024,861	
19 Cash letters of credit	5,677	4,214	
20 Special Deposits	30,447	28,832	
21 Payment orders/transfers payable	-	-	
22 Bankers' cheques and drafts issued	2,301	2,421	
23 Accrued taxes and expenses payable	71,465	90,222	
24 Acceptances outstanding	-	-	
25 Inter branch float items	4,481	5,719	
26 Unearned income and other deferred charges	25,443	24,797	
27 Other liabilities	25,980	31,713	
28 Borrowings	336,777	369,756	
<b>29 TOTAL LIABILITIES</b>	<b>4,360,663</b>	<b>4,584,429</b>	
<b>30 NET ASSETS /(LIABILITIES)</b>	<b>806,540</b>	<b>791,470</b>	
<b>C. SHAREHOLDERS' FUNDS</b>			
31 Paid up share capital	20,000	20,000	
32 Capital reserves	-	-	
33 Retained earnings	670,739	650,744	
34 Profit(Loss) account	91,238	76,206	
35 Others capital accounts	24,563	44,520	
36 Minority interest	-	-	
<b>37 TOTAL SHAREHOLDERS' FUNDS</b>	<b>806,540</b>	<b>791,470</b>	
38 Contingent liabilities	426,899	268,234	
39 Non performing loans & advances	267,029	140,321	
40 Allowances for probable losses	100,044	66,010	
41 Other non performing assets	277	319	
<b>D. SELECTED FINANCIAL CONDITION INDICATORS</b>			
(i) Shareholders Funds to total assets	15.6%	14.7%	
(ii) Non performing loans to total gross loans	9.3%	4.9%	
(iii) Gross loans and advances to total deposits	68.2%	64.8%	
(iv) Loans and advances to total assets	53.9%	52.2%	
(v) Earnings assets to total Assets	71.2%	70.0%	
(vi) Deposits growth	-4.1%	7.2%	
(vii) Assets growth	-3.9%	5.5%	

CONDENSED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE PERIOD ENDED 30TH SEPTEMBER, 2017 (Amounts in million shillings)				
	Current Quarter 30.09.2017	Comparative Quarter 30.09.2016	Current Year Cumulative 30.09.2017	Comparative Year Cumulative 30.09.2016
1 Interest income	148,232	144,011	440,996	408,960
2 Interest expense	(33,665)	(30,881)	(92,444)	(72,902)
<b>3 Net interest income (1minus2)</b>	<b>114,567</b>	<b>113,130</b>	<b>348,552</b>	<b>336,058</b>
4 Bad debts written off	-	-	-	-
5 Impairment Losses on Loans and Advances	(43,403)	(7,935)	(68,486)	(20,073)
<b>6 Non interest income:</b>	<b>48,227</b>	<b>40,958</b>	<b>131,990</b>	<b>122,707</b>
6.1 Foreign currency dealings and translation gain/(loss)	4,379	3,824	13,317	11,744
6.2 Fee and commissions	40,240	35,668	113,587	105,975
6.3 Dividend income	-	-	-	-
6.4 Others operating income	3,608	1,466	5,086	4,988
<b>7 Non interest expense:</b>	<b>(97,274)</b>	<b>(91,737)</b>	<b>(279,901)</b>	<b>(263,824)</b>
7.1 Salaries and benefits	(42,211)	(42,037)	(125,750)	(125,633)
7.2 Fees and commissions	(4,259)	(2,400)	(11,815)	(6,911)
7.3 Other operating expenses	(50,804)	(47,300)	(142,336)	(131,280)
<b>8 Operating income/(loss)</b>	<b>22,117</b>	<b>54,416</b>	<b>132,155</b>	<b>174,868</b>
9 Income tax provision	(7,085)	(16,325)	(40,917)	(52,460)
<b>10 Net income(loss)after income tax</b>	<b>15,032</b>	<b>38,091</b>	<b>91,238</b>	<b>122,408</b>
11 Other Comprehensive Income - net (loss)/gain on valuation of available for sale financial assets	-	-	-	-
<b>12 Total comprehensive income/(loss) for the year</b>	<b>15,032</b>	<b>38,091</b>	<b>91,238</b>	<b>122,408</b>
13 Number of employees	3,375	3,374	3,375	3,374
14 Basic earnings per share	30	76	182	245
15 Number of branches	209	185	209	185
<b>SELECTED PERFORMANCE INDICATORS</b>				
(i) Return on average total assets	1.1%	3.2%	2.4%	3.5%
(ii) Return on average shareholders funds	7.4%	21.1%	15.1%	23.0%
(iii) Non interest expense to gross income	49.5%	49.6%	48.8%	49.6%
(iv) Net interest income to average earning assets	12.1%	12.3%	12.4%	12.6%

CONDENSED STATEMENT OF CASH FLOW STATEMENT FOR THE QUARTER ENDED 30TH SEPTEMBER, 2017 (Amounts in million shillings)				
	Current Quarter 30.09.2017	Previous Quarter 30.06.2017	Current Year Cumulative 30.09.2017	Comparative Year Cumulative 30.09.2016
<b>I: Cash flow from Operating activities:</b>				
Net income(loss)	22,117	51,331	132,155	174,868
Adjustment for:				
- Impairment/amortization	6,427	3,705	12,085	8,201
- Net change in loans and advances	20,654	(45,680)	8,600	(374,681)
- Gain/loss on sale of assets	-	-	-	-
- Net change in deposits	(165,585)	272,325	145,636	(115,060)
- Net change in short term negotiable securities	-	-	-	-
- Net change in other liabilities	(25,202)	31,362	47,186	41,292
- Net change in other assets	35,031	(25,083)	(58,062)	(74,283)
- Tax paid	(9,830)	(15,000)	(39,830)	(52,648)
- Others (Net change in SMR deposits)	(14,186)	48,988	32,459	(1,863)
<b>Net cash provided (used) by operating activities</b>	<b>(130,574)</b>	<b>321,948</b>	<b>280,229</b>	<b>(394,174)</b>
<b>II: Cash flow from Investing activities:</b>				
Dividends received	-	-	-	-
Purchase of fixed assets	(12,695)	(12,502)	(37,672)	(62,596)
Proceeds from sale of fixed assets	-	-	-	-
Purchase of non-dealing securities	-	-	-	-
Proceeds from sale of non-dealing securities	-	-	-	-
Others-(Treasury Bonds/Bills /Equity investment)	75,016	(44,068)	(26,932)	65,046
<b>Net cash provided (used) by investing activities</b>	<b>62,321</b>	<b>(56,570)</b>	<b>(64,604)</b>	<b>2,450</b>
<b>III: Cash Flow from Financing activities:</b>				
Repayment of long-term debt	-	-	-	-
Proceeds from issuance of long term debt	-	-	-	-
Proceeds from issuance of share capital	-	-	-	-
Payment of cash dividends	-	(52,000)	(52,000)	(52,000)
Net change in other borrowings	(32,979)	(5,465)	(16,026)	143,204
Others (specify)	-	-	-	-
<b>Net cash provided(used) by financing activities</b>	<b>(32,979)</b>	<b>(57,465)</b>	<b>(68,026)</b>	<b>91,204</b>
<b>IV: Cash and Cash equivalents:</b>				
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>(101,232)</b>	<b>207,913</b>	<b>147,599</b>	<b>(300,520)</b>
Cash and cash equivalents at the beginning of the Quarter/Year	946,411	738,498	697,580	784,965
<b>Cash and cash equivalents at the end of the Quarter/Year</b>	<b>845,179</b>	<b>946,411</b>	<b>845,179</b>	<b>484,445</b>

CONDENSED STATEMENT OF CHANGES IN EQUITY AS AT 30TH SEPTEMBER 2017							
	Share Capital	Share Premium	Retained Earnings	Regulatory reserve	General Provision Reserve	Others (Fair Valuation)	Total
<b>Current Year</b>							
<b>Balance as at the beginning of the year</b>	<b>20,000</b>	<b>-</b>	<b>708,045</b>	<b>12,972</b>	<b>26,385</b>	<b>(194)</b>	<b>767,208</b>
Profit for the year	-	-	91,238	-	-	-	91,238
Other Comprehensive Income	-	-	-	-	-	-	-
Transactions with owners	-	-	-	-	-	-	-
Dividends Paid	-	-	(52,000)	-	-	-	(52,000)
Regulatory Reserve	-	-	12,972	(12,972)	-	-	-
General Provision Reserve	-	-	1,722	-	(1,722)	-	-
Others	-	-	-	-	-	94	94
<b>Balance as at the end of the current period</b>	<b>20,000</b>	<b>-</b>	<b>761,977</b>	<b>-</b>	<b>24,663</b>	<b>(100)</b>	<b>806,540</b>
<b>Previous Year</b>							
<b>Balance as at the beginning of the year</b>	<b>20,000</b>	<b>-</b>	<b>620,902</b>	<b>3,800</b>	<b>20,876</b>	<b>(148)</b>	<b>665,430</b>
Profit for the year	-	-	122,408	-	-	-	122,408
Other Comprehensive Income	-	-	-	-	-	-	-
Transactions with owners	-	-	-	-	-	-	-
Dividends Paid	-	-	(52,000)	-	-	-	(52,000)
Regulatory Reserve	-	-	3,800	(3,800)	-	-	-
General Provision Reserve	-	-	266	-	(266)	-	-
Others	-	-	-	-	-	(35)	(35)
<b>Balance as at the end of the Previous period</b>	<b>20,000</b>	<b>-</b>	<b>695,376</b>	<b>-</b>	<b>20,610</b>	<b>(183)</b>	<b>735,803</b>

## SELECTED EXPLANATORY NOTES FOR THE QUARTER ENDED 30TH SEPTEMBER 2017

In preparation of the quarterly financial statements, consistent accounting policies have been used as those applicable to the previous year audited financial statements.

Name and Title	Signature	Date
Ineke Bussemaker Managing Director		20th October, 2017
Waziri Barnabas Chief Financial Officer		20th October, 2017
Augustino Mbogella Chief Internal Auditor		20th October, 2017

We, the undersigned directors, attest to the faithful representation of the above statements. We declare that the statements have been examined by us and, to the best of our knowledge and belief, have been prepared in conformance with International Financial Reporting Standards and the requirements of the Banking and Financial Institutions Act, 2006 and they present a true and fair view.

Name and Title	Signature	Date
Prof. Joseph Semboja Board Chairman		20th October, 2017
Protase Tehingisa Director		20th October, 2017